



HELPING YOU TO GET IMMEDIATE ACCESS TO THE BEST TECHNOLOGIES ON THE MARKET USING CREATIVE FINANCE SOLUTIONS

Economic times are very challenging however your day-to-day demands persist or even increase. Do you have an increase in endoscopes to be reprocessed and is your equipment simply not up to the task anymore?

With the range of flexible finance solutions available from Advanced Sterilization Products (ASP), a Johnson & Johnson company and Johnson & Johnson Finance Corporation (JJFC), you can have the best of both worlds.... A brand new washer-disinfector, with immediate delivery, that can be financed with a variety of flexible payment options.



Protecting Lives Against Infection™

ARE YOU TIGHT ON CAPITAL EQUIPMENT SPENDING?

Johnson & Johnson Finance Corporation (JJFC) was established in 1985 to help customers of our affiliates acquire the technology and equipment they need. Our finance programs are flexible yet competitive and are designed with an understanding of both the clinical and budgetary issues you face every day.

As an integral part of the Johnson & Johnson family of companies, we offer the financial strength to serve your needs and the convenience of fulfilling your equipment procurement and financing all from one corporate family.

JJFC OFFERS ASP CUSTOMERS THE FOLLOWING FINANCE OPTIONS:

- **Capital Purchase Agreements** allows you to finance 100% of your purchase, with payments spread over 12 to 60 months.
- **Bridge Finance** allows you to make 12 monthly payments and in twelve months time choosing between the following options:
 - Buy the equipment for the balance (original capital price minus 12 payments)
 - Continue to lease the equipment for a term of 2, 3 or 4 years
- **Operating Lease with Residual Value** allows you to lease equipment for 36 to 60 months. At the end of the lease term, you have the option of buying the equipment, releasing it, or return.
- **Cost per Cycle** can be structured to suit your specific institutional requirements or unique financial needs. You commit to an agreed number of cycles and ASP will provide you with a fully serviced Cost per Cycle program, which includes the following:
 - Equipment
 - Servicing and validation
 - Consumables

EXAMPLE OF OPERATING LEASE FOR ADAPTASCOPE™

Operating lease with payments structured over	3 YEARS	5 YEARS
capital value	€ 45,000	€ 45,000
monthly payments	€ 1,269.37*	€ 823.40*

**Prices may also be affected by add-on accessories to the basic system. All quotes provided are for illustration purpose only and do not constitute an offer. For Terms & Conditions and a formal quote, please contact your local ASP representative for more information.*



WHEN YOU CHOOSE TO FINANCE WITH JJFC, YOU BENEFIT FROM:

- Johnson & Johnson, an AAA-rated company
- Immediate procurement of needed equipment or technology upgrades despite budgetary constraints
- No lump-sum capital outlay and reduced capital competition
- Improved cash flow and budget predictability
- The ability to spread equipment expense over multiple budget cycles
- The convenience of fulfilling your equipment procurement and financing needs from one corporate family
- A trusted partner that provides exceptional customer service and is responsive to your needs

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ADVANCED STERILIZATION PRODUCTS

Division of Medos International Sàrl

a **Johnson & Johnson** company