



**HELPING YOU TO GET IMMEDIATE  
ACCESS TO THE BEST TECHNOLOGIES  
ON THE MARKET USING CREATIVE  
FINANCE SOLUTIONS**

**Economic times are very challenging however your day-to-day demands persist or even increase. Need to turn around instruments fast and your equipment is simply not up to the task anymore?**

With the range of flexible finance solutions available from Advanced Sterilization Products (ASP) and Johnson & Johnson Finance Corporation (JJFC), you can have the best of both worlds... A state of the art low temperature sterilizer with immediate delivery, that can be financed with a variety of flexible payment options.



## ARE YOU TIGHT ON CAPITAL EQUIPMENT SPENDING?

Johnson & Johnson Finance Corporation (JJFC) was established in 1985 to help customers of our affiliates acquire the technology and equipment they need. Our finance programs are flexible yet competitive and are designed with an understanding of both the clinical and budgetary issues you face every day.

As an integral part of the Johnson & Johnson family of companies, we offer the financial strength to serve your needs and the convenience of fulfilling your equipment procurement and financing all from one corporate family.

## JJFC OFFERS ASP CUSTOMERS THE FOLLOWING FINANCE OPTIONS:

- **Capital Purchase Agreements** allows you to finance 100% of your purchase, with payments spread over 12 to 60 months.
- **Bridge Finance** allows you to make 12 monthly payments and in twelve months time choosing between the following options:
  - Buy the equipment for the balance (original capital price minus 12 payments)
  - Continue to lease the equipment for terms of 2, 3 or 4 years.
- **Operating Lease with Residual Value** allows you to lease equipment for 36 to 60 months. At the end of the lease term, you have the option of buying the equipment, re-leasing it, or return.
- **Cost per Cycle** can be structured to suit your specific institutional requirements or unique financial needs. You commit to an agreed number of cycles and ASP will provide you with a fully serviced Cost per Cycle program, which includes the following:
  - Equipment
  - Servicing and validation
  - Consumables

### EXAMPLE OF OPERATING LEASE FOR STERRAD® 100NX™ SYSTEM\*

Operating lease with payments structured over	3 YEARS	5 YEARS
capital value	€ 120,000	€ 120,000
monthly payments	€ 3,384.98	€ 2,195.72

\* The STERRAD® 100 NX™ is available in both single and double door options

All quotes provided are for illustration purposes only and do not constitute an offer. For Terms & Conditions and a formal quote, please contact your local ASP representative for more information.



## WHEN YOU CHOOSE TO FINANCE WITH JJFC, YOU BENEFIT FROM:

- Johnson & Johnson, an AAA-rated company
- Immediate procurement of needed equipment or technology upgrades despite budgetary constraints
- No lump-sum capital outlay and reduced capital competition
- Improved cash flow and budget predictability
- The ability to spread equipment expense over multiple budget cycles
- The convenience of fulfilling your equipment procurement and financing needs from one corporate family
- A trusted partner that provides exceptional customer service and is responsive to your needs

#### Contact for UK:

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#### Contact for Egypt:

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## ADVANCED STERILIZATION PRODUCTS

Division of Medos International Sàrl

a **Johnson & Johnson** company